

Meeting Notes

Principal Sir started with greeting and explained the agenda of the meeting.

1. Action Taken Report from the Previous Meeting

The meeting began with a review of the action points discussed in the previous meeting. It was emphasized that each department should update their departmental consultancy services on the college website to improve visibility. Faculties were also advised to study consultancy practices of reputed institutions and explore ways to implement similar activities within their respective departments. Additionally, it was informed that Dr. Shivkumar, HOD – Physics, has developed an ERP software, which will soon be shared with all departments for possible institutional use.

2. Identification of Potential Consultancy Opportunities in Departments

Various departments discussed potential areas for consultancy services. Dr. Chitturi Head of EEE Department informed that they currently operate an Energy Maintenance Cell, which provides limited consultancy benefits, and they are exploring additional opportunities. The Mechanical Engineering Department mentioned the potential for consultancy work through 3D printing technology. It was also suggested that departments can undertake third-party inspection services within their respective domains. Furthermore, it was proposed that product development activities, particularly by the ECE Department, could lead to consultancy opportunities once adequate development and marketing strategies are established.

3. Possible Industry Contacts and Collaborations

The members discussed the importance of strengthening collaborations with local industries and government bodies. Dr. Mithun suggested that departments could approach Panchayats for technical consultancy services, particularly in areas related to infrastructure and maintenance. It was also proposed that AI-based projects could be developed to facilitate collaboration between the institute and industries. Additionally, ideas such as designing waste segregation machines for Smart City initiatives were discussed as potential collaborative consultancy projects.

4. Formation of Departmental Consultancy Teams

Departments were encouraged to identify faculty experts and laboratory resources that can support consultancy activities. The Mechanical Engineering Department highlighted the need to repair the creep testing machine to enable consultancy services in material testing, and financial assistance was requested. The Principal advised the department to submit the requirement formally for further action. It was also suggested that departments should work collectively to promote interdisciplinary consultancy teams where necessary.

6. Suggestions for Revenue Generation through Consultancy Activities

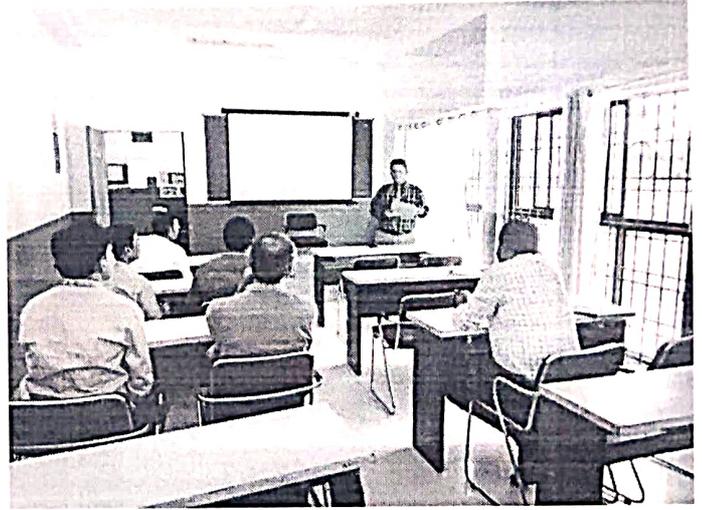
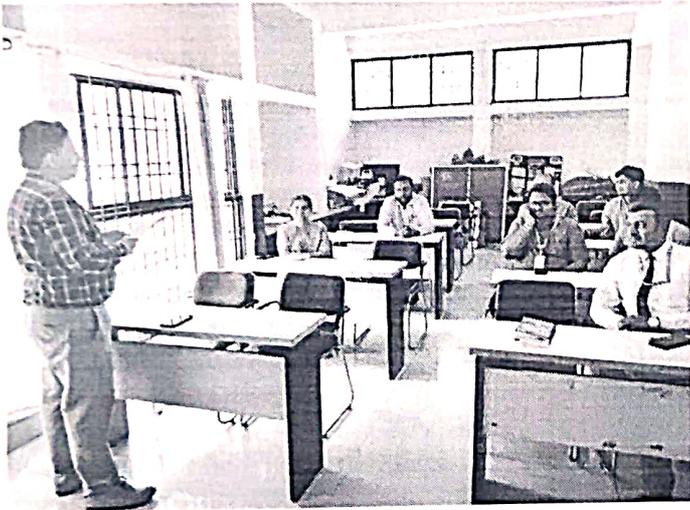
Several ideas were discussed to enhance revenue generation through consultancy services. The Principal suggested that faculty members can conduct technical training programs for industry professionals, which can generate institutional revenue. Dr. Mithun proposed that the Civil Engineering Department could undertake private consultancy works such as house construction design, structural drawings, and cost estimations. It was also suggested to explore both service-based and product-based consultancy projects, as highlighted by Dr. Sanjeev Sangami, Dean – ICE & Consultancy. Additionally, developing an institutional ERP system was discussed as a potential initiative that could reduce costs and provide technological expertise within the institution.

Important Action Points

- Dr. Sanjeev Sangami, Dean – ICE & Consultancy, will share a consultancy activity template specifying possible consultancy works for each department by 18-03-2026.
- All Department Consultancy Coordinators are required to fill in the template and submit the details by 23-03-2026.
- Departments must initiate steps to update consultancy information on the college website and prepare inputs for the consultancy brochure.

The meeting concluded with the Principal encouraging all departments to actively contribute towards strengthening the **consultancy ecosystem of the institution** and to work collaboratively to increase industry engagement and revenue generation.

Sl.no	Task	Person Accountable	Timeline	Status
1	Suggestion about the consultancy Policies	All Co-ordinators	21/03/2026	
2	Providing Consultancy work Templates	Dr. Sanjeev Sangami	18/03/2026	
3	Submission of ^{filled} Template	All Co-ordinators	23/03/2026	
4	Instrument Repair Requirement	Dr. B.V. Hubballi	18/03/2026	

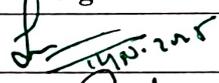
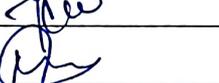
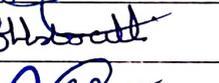
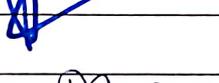
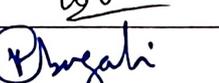
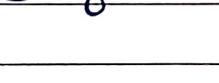
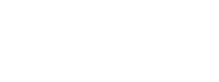



Dr. J. Shivakumar
Principal & Director
18/03/2026

JAIN COLLEGE OF ENGINEERING, BELAGAVI

JCE Consultancy Cell

Minutes of Meeting held on 14th October 2025

Summary					
Meeting	JCE Consultancy Cell meeting				
Meeting Conducted by	Dr. J. Shivakumar				
Date	14/10/2025	From	03.45 pm	To	04.30 pm
Location	PG Classroom-1	Note Taker	Prof. Shashank U. Vanakudari	Duration	45 Min
Agenda:					
Attendance List:					
1. Review the purpose and goals of the Consultancy Cell					
2. Review of Ongoing Projects					
3. New Project Proposals					
4. Client Feedback and Relationship Management					
5. Marketing and Promotion					
6. Resource Allocation and Capacity Building					
7. Revenue Generation and Financial Management					
8. Any Other Matters with the permission of the chair					
Sl.no	Name	Present	Signature		
1	Dr. J. Shivakumar	yes			
2	Prof. Shashank U. Vanakudari	yes			
3	Dr. Sanjeev Sangami	Yes			
4	Dr. Mithun B. M.	yes			
5	Dr. B. V. Hubhalli	Yes			
6	Dr. Shrivatsa Perur	yes			
7	Dr. S. Rohitraj	yes			
8	Dr. Venkatratnam Chitturi	—			
9	Dr. Shivakumar M. A.	Yes			
10	Dr. Manuprasad B. K.	Yes			
11	Prof. Vinayakumar R. Bagali	Yes			
12	Prof. Narayan W. Mannurkar	—			

Meeting Notes

Principal Sir started with greeting and explained the agenda of the meeting.

1. Review of Purpose and Goals of the Consultancy Cell

The Chair explained the objectives of the Consultancy Cell, emphasizing the need to strengthen consultancy activities to enhance **Industry Interaction, professional practice, and institutional revenue generation.**

2. Review of Ongoing Consultancy Projects

The status of ongoing consultancy projects was discussed. Members deliberated on progress, challenges faced, and possible areas for improvement to ensure timely completion and quality outcomes.

3. New Project Proposals

New consultancy project proposals and opportunities were reviewed. The feasibility, scope, and potential benefits of undertaking such projects were discussed in detail.

4. Client Feedback and Relationship Management

The importance of client feedback and satisfaction was highlighted. Members discussed strategies to improve communication, maintain long-term professional relationships, and enhance client trust.

5. Marketing and Promotion of Consultancy Services

The Chair suggested referring to **consultancy practices of other reputed institutions** to gain insights into effective execution and better outcomes.

6. Resource Allocation and Capacity Building

Resource allocation for consultancy activities was reviewed. Opportunities for capacity building and skill **development** of faculty and staff were discussed to support diversified consultancy services.

7. Revenue Generation and Financial Management

Discussions were held on revenue generation through consultancy projects and effective financial management. Strategies for increasing consultancy income and optimizing costs were deliberated.

8. Suggestions and Other Matters

- **Dr. Shrivatsa Perur** suggested exploring consultancy works related to software development and involving students as part of learning and skill enhancement.
- **Dr. Mithun** emphasized the importance of maintaining proper references and documentation for consultancy works. He also suggested that **safety certificates** should be obtained by the respective departments wherever applicable. Additionally, the possibility of establishing NABL-accredited laboratory facilities was discussed to attract more consultancy projects.
- **Prof. V. R. Bagali** informed the members that **PCB** design consultancy works have already been initiated in their department.

The meeting concluded with a note of thanks to the Chair.

Sl.no	Task	Person Accountable	Timeline	Status
1	Suggestion about the consultancy Policies	All Co-ordinators	21/10/2025	Completed

Dr. J. Shivakumar
Principal & Director
20/10/2025